

**STARDUST VACATION CLUB, INC.**  
**Board Meeting Minutes**  
**April 23, 2007**  
*Held at AVR Meeting Room*

gm  
R07  
MHR  
WRE  
JA

**Board Members Present:** Bill Cathcart, Rick Lehr, Merrill Higham, Jan McCarthy

**Board Member Excused:** Ed McCarthy

**Others:** Jennifer Cewinski, Kenny Sutton, Georjean Vosburg, and Laura Anderson. Others excused: Kathleen Shoda

**I Meeting Called to Order by President Bill Cathcart 10:30 am.**

**II Approval of Agenda**

Motion made by Rick Lehr to approve agenda as presented, second by Merrill Higham, passed unanimously.

**III Approval of Prior Meeting Minutes**

Motion made by Jan McCarthy to approve February 26, 2007 minutes, second by Rick Lehr, passed unanimously.

**IV New Business**

a) General Manager's Report – Jan McCarthy

Foreclosure/New Sales

Jan gave update on sales from our yearly foreclosures and deed backs. Grant-Wolf, the company that sells our timeshare inventory has been working with us since 1998 and has done a very good job. The sales numbers ebb and flow each year depending on consumer confidence, the economy, and how many weeks we have to sell in a given year, etc. Grant-Wolf sells timeshare inventory for other resorts as well. They are currently working off-site, and may be looking to also sell our weeks on-site during the summer months in the future. We are still looking into the logistics of this.

Grant Wolf Points Club

Grant-Wolf, along with Grand Pacific Resorts, is working on putting together a "Points Club" where they purchase some weeks from us (and other resorts), and are responsible for the maintenance fees like any other owner, but send people up on 2, 3, 4, or more nights vacation which they pay via a "points purchase program". They need a minimum of 5 resorts to establish a Points Club through the Department of Real Estate, which they have and are working through the paperwork now. This is what a lot of the newer resorts are doing, and though we won't be a points club

ourselves, it offers another type of timeshare experience for vacationers and certainly helps in the sale of our timeshare inventory.

b) Property Manager's Report

- i. Non-smoking property has been well received. There is a \$250 fine if anyone has smoked in their room. We have only had to charge a few rooms since January 1, 2007.
- ii. We are seeing an increase in Service Dogs coming on vacation with owners, exchangers and guests. There is a penalty for bringing a pet on property, which is disclosed on the Registration Card, and this penalty doesn't apply to Service Dogs which are covered under the ADA laws. We are investigating how to verify if a dog coming in is truly a service dog.
- iii. Breakfast options – In our effort to try to accommodate those that ask for healthier breakfast choices, we have learned that while they request it on the comment cards.....in practice they don't actually choose them, and it's a waste of foods. We are now giving out donuts (which is always the favorite), and hard-boiled eggs, and some days muffins and pastries. Limited options due to cost as well.

Sunday to Sunday Check In

Receiving comments like "best idea that ever existed", "wonderful". Took a very busy Friday and spread busy times over the weekend. Early check out due to weather and cheaper flights on Saturday frees up Bonus Time for our members.

Biennials

Working well. An owner purchases even year usage or odd year usage and only pays the maintenance fees on the year they use; just another vacation option for people. Most of our owners still like the every year usage.

c) Member Meeting Planning

We are following last year's outline which was to have one Club Meeting in the morning, break for a shared lunch with Stardust and Americana together, then adjourn for the second Club Meeting.

Bill Cathcart made a motion to adjourn the meeting at 12:00 pm, seconded by Merrill Higham, passed unanimously.

Respectfully Submitted by  
Georjean Vosburg and Jan McCarthy